

# Learning Journey: Year 12; Business

Final P	rojected
Grade	last year

I am happy/unhappy with my final projected grade from last year because  $\dots$ 

To continue to improve my projected grade I need to focus on the habit of \_\_\_\_\_\_ by ...

#### Term 1: What is Business?

- 3.1.1 Understanding the nature and purpose of business
- 3.1.2 Understanding different business forms
- 3.1.3 Understanding that businesses operate within an external environment

Term 1: How far I demonstrated the	
Habits?	Next term I will focus on
Hardworking:/5	by
Inquisitive:/5	
Resilient:/5	
Respectful:/5	
Responsible:/5	
Aspirational: /5	

### TA1 Projected Grade:

### Term 2: Decision making to improve marketing performance

- 3.3.1 Setting marketing objectives
- 3.3.2 Understanding markets and customers
- 3.3.3 Making marketing decisions: segmentation, targeting, positioning
- 3.3.4 Making marketing decisions: using the marketing mix

Habits?	Next term I will focus o
Hardworking:/5	by
Inquisitive: /5	

Resilient: \_\_\_\_/5

Respectful: \_\_\_\_/5

Responsible: \_\_\_\_/5

Aspirational: \_\_\_\_/5

Term 2: How far I demonstrated the

### TA2 Projected Grade:

### Term 3: Decision making to improve financial performance

- 3.5.1 Setting financial objectives
- 3.5.2 Analysing financial performance
- 3.5.3 Making financial decisions: sources of finance
- 3.5.4 Making financial decisions: improving cash flow and profits

Term 3: How far I demonstrated the	
Habits?	Next year I will focus on
Hardworking:/5	by
Inquisitive:/5	
Resilient:/5	
Respectful:/5	
Responsible:/5	
Aspirational:/5	

#### Final Projected Grade:

### Careers:

The career that interests me is ...

Subject will help me achieve this because ...

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## Term 1: Managers, Leadership & Decision making

- 3.2.1 Understanding management, leadership and decision making
- 3.2.2 Understanding management decision making
- 3.2.3 Understanding the role and importance of stakeholders

Term 1: How far I demonstrated the	
Habits?	Next term I will focus on
Hardworking:/5	by
Inquisitive:/5	
Resilient:/5	
Respectful:/5	
Responsible:/5	
Aspirational:/5	

TA1 Projected Grade:

# Term 2: Decision making to improve operational performance

- 3.4.1 Setting operational objectives
- 3.4.2 Analysing operational performance
- 3.4.3 Making operational decisions to improve performance: increasing efficiency and productivity
- 3.4.4 Making operational decisions to improve performance: improving quality
- 3.4.5 Making operational decisions to improve performance: managing inventory and supply chains

# Term 2: How far I demonstrated the

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Habits?	Next term I will focus on
Hardworking:/5	by
Inquisitive:/5	
Resilient:/5	
Respectful:/5	
Responsible:/5	
Aspirational:/5	

TA2 Projected Grade:

# Term 3: Decision making to improve human resource performance

- 3.6.1 Setting human resource objectives
- 3.6.2 Analysing human resource performance
- 3.6.3 Making human resource decisions: improving organisational design and managing the human resource flow
- 3.6.4 Making human resource decisions: improving motivation and engagement
- 3.6.5 Making human resource decisions: improving employeremployee relations

Term 3: How far I	demonstrated the
⊔ahitc?	Naut vees I will facus

Habits?	Next year I will focus on
Hardworking:/5	by
Inquisitive:/5	
Resilient:/5	
Respectful:/5	
Responsible:/5	
Aspirational:/5	

Final Projected Grade:

#### **Careers:**

The career that interests me is ...

Subject will help me achieve this because ...

METG



Hard working Inquisitive Resilient



Respectful Responsible Aspirational